

DECISION VALUES					
		Units	Minima	Maxima	Default Value
A 1	Identification Data, Group, Company and Identity as advised.				
A 2	Year and Quarter. Year must be given as 4 characters				
B 1	Number of product units to make and ship to China	Quantity	-995	9999	As before
B 2	Number of product units to make and ship to Nafta	Quantity	0	9999	As before
B 3	Number of product units to make and ship to Internet	Quantity	-995	9999	As before
C 1-3	Product prices Note that if Price is zero, you get no orders at all	HKD'0	0	999	As before
D 1-3	Advertising all products in all areas, plus corporate advertising	HKD'0000	0	99	As before
E 1	Product 1 assembly time	Minutes	100	999	As before
E 2	Product 2 assembly time	Minutes	150	999	As before
E 3	Product 3 assembly time	Minutes	300	999	As before
F	Take up a notified Major Product Improvement Yes=1; No=0		0	1	zero
G	Research and Development expenditure	HKD'0000	0	99	As before
H	Raw material to order for quarter after next and future quarters	Quantity in '000	0	99	zero
J 1	China Agents decision				
	a) How many to employ in total in the quarter after next	Quantity	0	99	As before
	b) Quarterly support payment (0 minimum if no agents)	HKD'0000	5	99	As before
	c) % Commission	Per-cent	0	99,9	As before
J2	Nafta Distributors - the same as China Agents				
J 3	If you decide to trade on the Internet you automatically get 1 distributor				
	a) Quarterly support payment	HKD'0000	5	99	As before
	b) % Commission	Per-cent	0	99,9	As before
K 1	Machines to Buy	Quantity	0	99	zero
K 2	Number of Ports to operate next quarter. Activating your first Port implies that you want to trade on the Internet	Quantity	0	99	As before
L 1	Machines to Sell	Quantity	0	99	zero
L 2	Web-site development expenditure	HKD'0000	0	999	As before
M	Maintenance hours per machine	Hours	0	99	As before
N 1	Assembly Hourly Wage Rate	HKD	40	999,9	As before
N 2	Shift Level		1	3	As before
P 1	Number of assembly workers to hire (+) or fire (-)	Quantity	-9	99	zero
P 2	Number of Assembly Workers to Train	Quantity	0	9	Zero
Q 1	Additional funds to be invested (+) or withdrawn (-)	HKD'0000	-9995	99999	zero
Q 2	Additional term loans to be taken	HKD'0000	0	9999	zero
R 1	Management Budget	HKD'0000	30	999	As before
R 2	% Dividend to be paid (quarters 1 and 3 only)	Per-cent	0	99	zero
S 1	Information wanted on other companies' activities (Yes=1; No=0)		0	1	zero
S 2	Information wanted on market shares by volume (Yes=1; No=0)		0	1	zero
T	Number of the insurance plan to operate		0	4	As before
Note that the maxima and minima are theoretical. The context of the Game may apply other values e.g. You could not sell 9 machines if you only had 8 available. Decision values which exceed these practical values will be corrected and marked with *					